

A LEADER IN LANDLORD REPRESENTATION FOR MEDICAL OFFICES

Our experience of representing landlords in a number of different capacities, we've established a proven strategy and unique perspective to help landlords significantly maximize their properties value.

- ▣ Active Understanding of Marketplace
- ▣ Ability to leverage off of local connections and data services
- ▣ Access to buyers and tenants through deep industry connections.
- ▣ Ability to create broad exposure for each property through our marketing process.



"When [Carleton] represents you on your real estate assets, [he] truly [has] your best interest in mind. [His] creative talent showcased my medical office building directly to the best possible medical users; quickly finding a qualified tenant to lease my vacant medical space and negotiating the deal on my behalf. I was happy with my results and plan to use [him] again in the future."

Dr. Michael O. Abdoney Sr., DDS



Landlord Representation Case Study

The Owner of the property's long standing Tenant (Florida Orthopedic Institute) elected to vacate because they were consolidating Clinics. I was referred to talk to the Owner of the building back in September of 2011 to discuss finding a replacement Tenant. Although the existing Tenant wasn't vacating until April/May of 2012, they wanted me to begin the process.

We ended up executing a Lease with Tampa General Hospital's Medical Group in June which minimized the time on the market.



**Specializing in Medical Office
Landlord Representation**



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